American Equine Insurance Group AEIG is Simply the Best!

At AEIG, you get coverage written by horse people, for horse people. We believe that we offer the most comprehensive and complete coverage for your horse's unexpected medical needs.

But don't take our word for it. Follow along with our monthly comparison series to see how AEIG stacks up to our competitors. Our case studies use actual paid claims and a \$10,000 limit of medical/surgical coverage to compare how different companies cover the same health condition.

We hope to spotlight some of the important details in the fine print of insurance policies that owners should consider. We want you to feel comfortable in the decision you make when choosing an insurance policy for your equine partners.

Gastric Ulcers

► Veterinary experts estimate that 60% of pleasure and show horses will experience gastric ulcers in their lifetime

► To make a confirmed diagnosis, an endoscopic exam is used to look into the horse's empty stomach and diagnose the presence of ulcers.



Specific Gastric Ulcer limitations by company.				
AEIG	Covered			
Great American	\$2,500 with a positive scope			
The Hartford	Covered			
Starnet	Covered			
Markel	Covered			
Praetorian	Covered			
XL Catlin	\$2,000 with a positive scope			

Gastric ulcer treatment is expensive. Gastrogard[™] costs upwards of \$30 per tube and is usually administered for at least 28 days. That can exceed \$1,000 per month just in medication!

Gastric Ulcer Claim #1							
Case description: 7-yr-old warmblood geld	Total Covered Charges	\$4,844.00					
with \$10,000 medical/surgical coverage. Gastric ulcers were diagnosed 11 months into the policy period. The last treatment was 1 month after policy expiration. The		Diagnostic Charges	\$1,902.00				
horse originally presented with colic symptoms and gastric ulcers were confirmed via gastroscopy. A follow up gastroscopy confirmed resolution.		Treatment Charges	\$2,942.00				
AEIG	Company A	Company B					
\$2,500 diagnostic sublimit \$400 Deductible	20% Copay, Positive scope required, \$2,500 treatment limit on gastric ulcers \$500 Deductible	30% diagnostic copay \$500 Deductible					
Covered Diagnositcs \$1,502.00 Covered Treatments \$2,942.00	Covered Diagnositcs\$1,121.60Covered Treatments\$2,353.60	Covered Diagnositcs Covered Treatments	\$981.40 \$2,942.00				
Total Paid \$4,444.00	Total Paid \$3,475.20	Total Paid	\$3,923.40				

Common Causes:

- Busy show or training schedule
- Hospitalization
- Stall confinement
- ✤ High grain/low fiber diets
- Medication Side Effect

Company variations to consider:

- Is a positive endoscopic exam required?
- Is there a limit on diagnostics or treatment costs?
- Is a second scope to confirm healing covered?
- Is the insured responsible for a copay percentage?

	Gastric Ul	cer Claim #2		
Case description: 5-yr-old warmblood gelding used for eventing. Treatment lasted 5 months within the policy period. A diagnostic gastroscopy done with one follow up scope 6 weeks into treatment. Additional miscellaneous diagnostics were done			Total Covered Charges	\$6,394.53
			Diagnostic Charges	\$1,473.66
towards the end of treatment due to unresolved symptoms. No new diagnosis was determined and the horse continued on ulcer medications.			Treatment Charges	\$4,920.87
AEIG	Com	bany A	Company B	
\$2,500 diagnostic sublimit \$400 Deductible	120 days limit for treatment \$300 deductible		Positive scope required \$2,000 treatment limit on gastric ulcers, \$500 Deductible	
Covered Diagnostics \$1,073.66 Covered Treatments \$4,920.87	Covered Diagnosti Covered Treatmer		Covered Diagnostics Covered Treatments	\$1,473.66 \$2,000.00
Total Paid \$5,994.53	Total Paid	\$4,574.91	Total Paid	\$3,473.66
 AEIG's Coverage Highlights: No treatment limits No Copays No positive endoscope require Repeat endoscopic exams are \$2,500 diagnostic sublimit whi never seen met or exceeded ase Description: An 11-yr-old warmblood o trauma. During treatment, Gastrogard™ EIG routinely covers this type gastic ulcer aim. In this case, the medication was cover ublimit. Treatment charges specifically for 	covered ch we have Gastric Ule gelding presented w and sucralfate was gi medicatoin use as pa ered under the lame r ulcer medication to	ven prophylactically. art of a non-ulcer ness treatment taled \$578.	 Weight Loss Poor Performance Loss of Appetite Poor body condit Behavioral change Colic Total Covered Charges Diagnostic Charges Treatment Charges	tion ges \$5,017.70 \$2,480.50 \$2,537.20
AEIG	Company A		Company B	
\$2,500 diagnostic sublimit20% Copay, Positive scope required2,500 lameness treatment sublimit\$2,500 treatment limit on gastric ulco\$400 Deductible\$500 Deductible		mit on gastric ulcers	\$500 Deductible	
	Covered Diagnosti		Covered Diagnostics Covered Treatments	\$1,980.50
Covered Diagnostics\$2,480.50Covered Treatments\$2,137.20	Covered Treatmer	115 \$1,939.20	Covered freatments	\$2,537.20

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- Prices and coverage descriptions in the illustrations and comparisons are based on the respective carrier's filed rating and filings with various state insurance departments as of March 1, 2018.
- Claims comparisons assume all claims are adjusted in the same manner applying equine industry claims handling standards.
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